



Formwork Sales Engineer

Ireland

Creating new things together – Your tasks in our team:

- Manage your assigned sales region to achieve defined revenue and profitability goals.
- Add value to customers and their projects on behalf of PERI
- Develop a high level of understanding of PERI products, competitors and the formwork & scaffolding markets.
- Identify and target new customers with continuous prospecting to expand market reach
- Work closely with customers to manage queries and complaints
- Work closely with your Sales Manager to deliver annual sales targets
- Work closely with your Sales Manager to ensure the most cost effective and profitable solutions are given to the customer
- Build relationships with customers by earning their trust through continuous delivery of a top-quality service
- Continuous collaboration with colleagues to ensure best results

Aiming high and strongly connected - the benefits for you:

- 20 days annual leave entitlement plus Bank Holidays
- 5 days annual leave for Christmas shut down
- Company pension contributions 3% employee + 6% contribution
- Private Healthcare cover & Death in service
- Fixed salary and non-contractual Christmas bonus
- Company Car

WE do not work without YOU – What distinguishes you:

- Direct sales experience in a B2B environment is essential.
- Drive and ambition with strong negotiation and influencing skills
- Demonstrated ability to resolve customers' issues, mitigate objections and offer solutions
- Excellent active listening, communication, and interpersonal skills
- Strong work ethic and reliable
- Full EU Driving license

At PERI, we are committed to creating and maintaining a culture of diversity and inclusion. Our greatest strength at PERI is our people and when recruiting, we welcome the unique contributions that candidates can bring to shape and enhance the future of our business.

Would you like to take on responsibility at an early stage and shape the future of our industry?

Then PERI is the right employer for you. For more than 50 years, we have combined the down-to-earth nature of a family run business with the economic success of a global player.

Every day, a team of more than 9,100 people worldwide create the milestones of construction history together with our customers.

Do you want to explore your opportunities at PERI?

Apply now and become part of our team

